

Te Ohu Kai Moana Annual Plan 2012

including Takutai Trust

1 OCTOBER 2011 TO 30 SEPTEMBER 2012

TE OHU KAIMOANA DIRECTORY

Directors

Matiu Rei (Chair)	Ngati Toa Rangatira, Ngati Whakaue, Ngapuhi, Nga Ruahinerangi, Ngati Koata Ngapuhi
Raniera (Sonny) Tau Hinerangi Raumati Jamie Tuuta	Ngati Mutunga, Waikato Ngati Mutunga, Ngati Tama, Te Ati Awa, Taranaki Tuturu
Ken Mair	Whanganui, Ngati Tuwharetoa, Nga Rauru, Ngati Apa, Ngati Raukawa, Nga Wairiki Ngai Tahu, Ngati Kahungunu
Rangimarie Parata Takarua Rikirangi Gage Sacha McMeeking (alternate)	Te Whanau a Apanui Ngai Tahu

Executive Management Team

Chief Executive

Peter Douglas Ngati Maniapoto

Chief Financial Officer

Peter Whittington

Principal Advisor

Craig Lawson

General Counsel

Tamarapa Lloyd Tuwharetoa, Te Arawa

Group Manager Capability, Group Performance

Maraea Bellamy Ngati Kahungunu, Te Atiawa, Te Ati Haunui-a-Paparangi, Ngati Toa Rangatira

Manager Fisheries Leadership

Kirsty Woods Ngati Hauti

Manager Aquaculture

Basil Tapuke Te Atiawa, Taranaki

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Contents

Introduction	4
Fisheries Leadership	6
Allocation and Transfer	7
Aquaculture	8
Capability	9
Governance and Accountability	10
Projected Operating Income and Expenditure – Te Ohu Kaimoana	11

Introduction

Our role and purpose

Te Ohu Kaimoana is an integral part of the fisheries and aquaculture settlements, their implementation and evolution. Through working with iwi to spearhead their growth and development across all of their interests in fisheries and aquaculture, we aim to remain a trusted adviser. We are a Maori organisation leading and maintaining constructive relationships with all key participants in fisheries and aquaculture, balancing this with integrity and leadership.

Our purpose is to advance the interests of iwi individually and collectively primarily in the development of fisheries, aquaculture, fishing and fisheries-related activities. We are uniquely placed to be a set of 'eyes and ears' for iwi, able to scan the range of issues that are advanced by industry and Government and discern those that need to be targeted to protect and enhance the Settlement. We have the capability to provide analysis and develop innovative and practical solutions for both fisheries management and aquaculture development to meet the needs of iwi, and we coordinate their collective views to achieve greater influence.

Fisheries Leadership

Te Ohu Kaimoana has commenced the development of a Kaimoana Strategy to align the strategies of the Te Ohu Kaimoana Group and iwi. Collectively these aim to create efficient and effective systems of fisheries management that operate well above any bottom lines for sustainability and profitable enterprises. This work will require long-term investment. The short to medium term work has been identified under three main themes: "integrated settlement", "improved management" and "commercial development". In addition, the strategy will acknowledge the need to strengthen the capacity of iwi to effectively participate in all three areas.

There are three key components to fisheries management that, if working properly, provide a basis for iwi to integrate their commercial and non-commercial interests, clarify where new commercial developments are worth exploring and ensure that the management of fisheries overall can be continually improved. These are:

Goal setting: Our key priorities are to assist regional collectives of iwi to clarify their goals and objectives for fisheries, as well as participate in industry planning processes to ensure alignment with the interests of iwi and the Te Ohu Group.

Collective action: to manage fisheries effectively, we will work with iwi to influence the decisions taken by others who affect our interests, including Government agencies, industry and the recreational sector. The work will involve development of advice on nationally significant policy issues that could affect the Fisheries Settlement. The work will also involve support to regional collectives of iwi as they implement their fisheries strategies and plans, and we will work with industry bodies to ensure that the interests of iwi quota holders are advanced.

Information: Under the customary non-commercial fishing regulations, Kaitiaki are required to report the amounts that have been harvested against permits they issue. However much better systems are needed to make their job simpler and more effective, and to ensure that collectively, hapu and iwi gain a good picture of the total impact of customary non-commercial fishing on key fisheries and share the information with other sectors where they choose.

Aquaculture

Recently the aquaculture regime in New Zealand has undergone significant legislative and regulatory change. Under the new regime the settlement will be delivered on a regional basis through Regional Agreements, which can now include space, cash, a combination of cash and space or other options agreed to between the Crown and iwi. Given these changes much of work programme for this year will focus on working with iwi to develop regional strategies so that iwi can reach agreement among themselves on the mixture of settlement entitlements that best suit their collective development aspirations. These agreements should then flow through to Regional Agreements between the iwi of the region and the Crown. Further work will involve developing allocation agreements for the allocation of settlement assets between the iwi of the region.

We anticipate that the legislative and regulatory issues will be less than previous years as implementation of the aquaculture reforms will be the whole sector's primary focus. However we will continue to work with officials and iwi on aquaculture and settlement issues as they arise and provide submissions and policy advice to iwi as required.

We will develop tools and models for farming finfish, oyster and mussels to assist iwi to understand the financial requirements for the development of any of those species, the associated sensitivities and other factors necessary for a viable enterprise. The tools and models will form part of the database of knowledge that will assist iwi with the decision-making process for their Regional Agreements.

We will continue to participate in aquaculture industry forums at the national level to ensure that iwi and industry are kept informed of key issues.

Fisheries Leadership

PRIORITY PROJECT	DESCRIPTION	KPIs
Te Ohu Group Alignment	Refine the Kaimoana Strategy	Publish and distribute Kaimoana Strategy working document by September 2012
Information systems	Continue to develop robust electronic information systems for customary non-commercial catch that assist with fisheries management.	Reach agreement with service provider on the operational aspects of utilising the information system, including ownership and costs of further development by September 2012. Trial the system's operation with iwi in one region.
	Contribute to the development of robust monitoring and analysis of catch to better advance fisheries management.	Encourage commercial systems for analysing and displaying catch in the paua, rock-lobster and finfish sectors to use a similar format to those being developed for non-commercial catch
Fisheries planning	Work with iwi representatives to develop regional iwi fisheries strategies that bring together the commercial and non-commercial fishing interests of iwi.	Te Ohu Kaimoana has assisted with the development of a plan for Te Taihauauru by September 2012
	Coordinate the development of a joint industry strategy to address a set of agreed national collective priorities for inshore fin-fisheries.	Assistance with the development of a plan for 1 other region commenced by September 2012 Identification of key factors that affect the collective viability of the inshore finfish sector with recommended programmes to address each, prioritised within a viable budget by September 2012
Regional and national cooperation	Help foster an effective voice for iwi on government and industry policy.	Establish a national working group to address issues that need to be progressed nationally by September 2012
	Facilitate agreement on a process for iwi to have input into the National Rock Lobster Management Group (NRLMG)	A process for iwi input into the NRLMG is agreed by 30 September 2012
	Assist the establishment of a national industry seafood organisation to provide common services for the industry.	Have effective organisations established and operating collaboratively at both a national and regional level by September 2012.
Improved harvesting technology	Trial new technology and systems to provide more effective targeting and quality of catch and reduce the number of small fish retained.	Alternative net configurations have been trialled and effectiveness assessed by September 2012.
Pataka Whata	Extend the implementation of pataka/whata to provide more iwi with this tool for meeting their customary non-commercial needs.	Iwi in one additional region are working with effective pataka system by September 2012
Collaborative ventures	Create tools to assist iwi to develop successful Joint Venture structures that suit both cultural and commercial aspirations.	Develop and trial workshop by June 2012 to assist participants in establishing successful joint ventures
Policy advice	Participation in policy processes and policy implementation to protect or enhance the fisheries settlement from changes to government policy.	Timely advice and submissions are provided on key issues incorporating the views of iwi and the wider Te Ohu Group.
		Final submissions are published on the Te Ohu website.

Total Cost for Fisheries Leadership \$1,209,293

Allocation and Transfer

PRIORITY PROJECT	DESCRIPTION	KPIs
Allocate and transfer remaining settlement assets	Work with the remaining iwi to assist them become certified Mandated Iwi Organisations (MIOs).	Iwi who agree to become MIOs receive their population-based assets by September 2012
	Assist MIOs wanting to transition to PSGE status under the 2011 amendment to the Maori Fisheries Act.	New MIO recognised (including those transitioning to new PSGE/MIO)
Assist iwi reach coastline agreements	Provide assistance to iwi to reach agreements on remaining settlement assets.	Iwi that reach agreement receive their outstanding settlement assets prior to beginning of ACE round following agreement
Freshwater Allocation and Transfer	Freshwater allocation policy to be developed and communicated to iwi.	Facilitation of freshwater agreements commenced by September 2012.
ACE rounds	Make ACE available to iwi who have not received their settlement assets.	ACE is made available to iwi as soon as practical after the commencement of the fishing year for the fishstocks involved
Funds held on trust from ACE round disputes	Review all funds held on trust and consider status of disputes and probability of reaching an agreement between disputing parties to allow funds to be distributed.	Review conducted and assessment made on status of disputes for all funds held by August 2012.

Total Cost for Allocation and Transfer \$1,179,930

Aquaculture

PRIORITY PROJECT	DESCRIPTION	KPIs
Regional Agreements	Pre-commencement Space - Regional Agreements	Completed by 30 September 2012.
	Work with IAOs and the Crown to settle pre-commencement space obligations for the Northland, Waikato, Bay of Plenty, Hawkes Bay and Marlborough regional coastlines and harbours as required.	Remaining pre-commencement space obligations are settled and settlement amounts are transferred by the Trustee to IAOs.
	Work with Te Whanau a Apanui to become a certified IAO.	
	Settle allocation of post-AIP pre-commencement space funds for the Tasman and Marlborough regions with IAOs.	Post-AIP settlement amounts are transferred by the Trustee to IAOs. As part of allocation agreement consequent on new Regional Agreement with Crown.
	New Space 2011 Act - Regional Agreements	
	Work with IAOs and the Crown on new space development for the Northland, Coromandel, Bay of Plenty, Tasman and Marlborough regional coastlines.	Preliminary agreement by the Iwi of respective regions on mix of settlement entitlements completed by 30 September 2012.
	Work with IAOs and the Crown on additional new space development for the Waikato regional coastlines. Priority areas include the Wilson's B zone and the development of new space for finfish.	Regional Agreement process and documentation is accepted by IAOs, Crown and the Trustee
	New space 2004 Act - Tasman	
	Work with IAOs and industry on Tasman related aquaculture issues including litigation, representative space and the UAE test.	Progress is made to resolve issues by 30 September 2012.
Kaitiakitanga	Aquaculture policy	
	Provide iwi with advice and information on the Aquaculture Settlement, legislation and regulations including implementation of the new regime.	Policy advice is timely and accurate and assists iwi decision-making.
	Viability modelling	
	Develop and provide aquaculture viability modelling advice to inform iwi decision-making	Aquaculture viability modelling advice assists iwi decision-making.
	Industry participation	
	Participate in aquaculture forums at the national level to inform our work and to assist iwi.	Continued participation in aquaculture forums

Total Cost for Aquaculture \$1,314,200

Capability

PRIORITY PROJECT	DESCRIPTION	KPIs
Scholarships	Design and implement a pilot programme for the development of management professionals (mid-career) by mentoring within the Te Ohu Group	3 placements within the pilot programme have occurred or are underway by year end.
	Te Ohu Kaimoana provide scholarships to grow the quantity and quality of the Maori workforce in the fishing industry.	At least 2 scholarships provided to Maori working in the fishing industry.
	Work with Nissui to place 2 trainees in the Global Fisheries Scholarship Programme and attend graduation for current trainee.	1 graduate of the Global Fisheries Scholarship Programme Dec 2011 2 trainees are placed with Nissui during 2012
	Work with AFL and Sealord to provide post-scholarship experience as well as work experience opportunities	Providing post scholarship experience for current graduate and 2 people are given work experience opportunities

Total Cost for Capability \$592,968

Governance and Accountability

PRIORITY PROJECT	DESCRIPTION	KPIs
4 Year Audit 2012	Undertake the 4 year audit required by the Maori Fisheries Act 2004.	Audit completed September 2012 to enable reports to be published, circulated, and on the website for consideration by iwi at the Hui a Tau, 2013.
Valuation of AFL shares	Undertake valuation of AFL shares in conjunction with subsidiary executives	Publish results of valuation by August 2012
Annual Report	Prepare annual report, statutory financial statements for all entities, prepare and manage annual audit processes for all entities.	Audit completed and unqualified report issued by December 2011
Hui-a-Tau	Preparations planning and managing Hui-a-Tau	Successful Hui-a-Tau held February 2012
Te Kawai Taumata	Support Te Kawai Taumata in its consideration of appointments of Directors to Te Ohu Kaimoana and the review of the 4 year audit reports	In liaison with the Chair of Te Kawai Taumata meetings are arranged and support provided as required.
Finance, Investment and Risk Management	Portfolio management, monitoring subsidiaries, providing financial, tax and other related advice to Te Ohu Kaimoana	Portfolio delivers at least budgeted return of 5% Advice delivered to Board and management as required Reporting of activities is clear, timely and accurate

Total Cost for Governance and Accountability including all infrastructure, support and administration costs \$3,224,694

Projected Operating Income & Expenditure 2011–12

Revenue	2011 Full Year Actual	2012 Full Year Budget
ACE Round Revenue	1,542,289	1,545,445
Investment Income	5,063,225	3,250,000
Interest on Settlement Funds held by Trustee	1,775,000	0
Other Income	254,499	430,000
Ministry of Fisheries – Takutai Trust Funding	955,593	1,314,200
Overhead Recovery	567,651	271,000
Dividends Received AFL	1,820,000	1,920,000
Total Income	11,978,256	8,730,645
Operating Expenditure		
Building & Office Costs	394,958	452,950
Human Resources	2,905,606	2,640,845
Travel & Accommodation	432,560	426,730
Professional Services	1,504,301	1,645,700
Directors	394,275	418,000
Te Kawai Taumata Members	16,400	28,200
Quota Related Fees & Levies	980,731	959,500
External Reporting/Communication	256,728	338,100
Administration	227,168	121,500
Sponsorship & Scholarships	129,474	91,000
Depreciation	136,814	151,560
Overhead Recovery	205,260	247,000
Distributions of Settlement funds held for iwi	1,775,000	0
Total Expenditure	9,359,275	7,521,085
Surplus/(Deficit)	2,618,982	1,209,560



TE OHU
KAIMOANA



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